

## **UPSC Management Optional Books**

## **Books for IAS Management Optional Paper I**

Management Optional Books for Paper-I	
Fundamentals of Management by DeCenzo, Agarwal, Bhattacharya and Robbins	
Marketing Management by Philip Kotler	
Cost and Management Accounting by MN Arora	
Organization Behaviour by Stephen Robbins	5
Financial Management by Prasanna Chandra	2019
Financial Management by Rustagi	OP
Human Resource Management by K Aswathappa	

## **Books for IAS Management Optional Paper II**

Management Optional Books for Paper-II
Quantitative Approaches to Management by Levin and Rubin
Operations Management by Heizer and Render
International Business by Hill and Jain
Business Environment by AC Fernando
Strategic Management by Hill and Jones
Management Information Systems by either Laudon or O'Brien